

AT LAST!

a stock control & pricing system for AUSTRALIAN small businesses you really can afford:



One of the really important ways in which a computer can be used to help run a small business efficiently and profitably is by using it to streamline your Stock Control and Pricing system. But until now, if you wanted to do this, you have had only two real choices -- neither of them very attractive.

You could buy or lease a mini or small mainframe computer, and have a custom program written to do just what you wanted -- presuming you had \$30,000 or more to spare, that is! Needless to say, few small businesses could afford this approach even though it can provide a really powerful system.

The alternative was to buy one of the new low cost microcomputers, together with an off-the-shelf "inventory" program. This involved a far lower outlay, but the resulting system left a lot to be desired. This was partly because the computers were limited in terms of performance

and reliability, but mainly because the available inventory programs had all been written overseas, and were not really suitable for Australian conditions.

But now, thanks to Dick Smith, you have a third choice: a low cost computer, the System-80, whose performance and reliability are equal to the job, together with a powerful Stock Control and Pricing system program ("SCAP") that has been written in Australia especially for Australian small businesses.

So now any Australian business with 1200 stock lines or less can have all of the benefits of a computerised Stock Control and Pricing system for a TOTAL COST of less than \$4000. Yes, that includes BOTH hardware and software -- everything!

Sound interesting? Turn overleaf for more details. . .

DICK SMITH'S 'SCAP'

(stock control
& pricing) system.

SCAP is a powerful computer program designed to run on the very popular System-80 computer. It has been written in Australia, specifically to meet the needs of small to medium Australian business firms. Here are some of the many outstanding features which it can offer YOU, to help you run your business more efficiently, more confidently and more profitably:

- Control and management of up to 1200 stock lines.
- Simple "menu-driven" operation, whereby the program itself asks you what you want to do, then guides you by telling you how to do it.
- The ability to get up-to-date information for any stock item in seconds, on the video screen.
- The use of an exclusive machine-language sorting routine, which allows SCAP to add new items to your system in the correct order **three times faster** than with similar existing systems. Maximum sorting time is around 7 minutes, instead of 20 minutes.
- The ability to get an up-to-date summary of your overall stock position at any time, again in seconds. Concise information on the number of lines out of stock, below minimum stock level, on order, etc., month-to-date and year-to-date sales figures, plus the amounts of money you have tied up in stock-on-hand and committed to stock on order.

One of SCAP's big features is the use of "Menu" screens to guide you in its operation. At right is its Main System Menu, which as you can see gives you the option of choosing one of its main tasks. When you select the option you want, SCAP continues to guide you with further "menus", showing you the options available at each stage (even how to end up the program itself).

- The ability to produce up-to-date (and **dated**) printed **price lists** and **stock status listings** whenever you need them. All of these printed listings may be of either all items in the system, or for selected sub-groups: item categories selected by number prefix, by supplier, or by status (out of stock, below minimum stock level, on order etc.). Stock status reports can be arranged to show month-to date and year-to-date sales figures for both individual items and totals for all selected items.
- A simple "ADN" code which lets you conveniently "flag" new, adjusted and discontinued items on your printed price lists and stock status reports. Also **automatic** "NMO" flagging of Not-In-Stock, Below Minimum stock level and ON-Order items.
- The ability to take **Australian Sales Tax** into account, if required, in calculating realistic gross profit margins for each and every stock item. This is also an exclusive Dick Smith SCAP feature!
- Optional automatic adjustment of stock levels and status by keying in sales dockets, orders placed and stock received information. Up to 1200 sales dockets may be entered before SCAP has to "post" them and when it does so it will print out a **fully itemised sales docket posting report**, for later auditing.
- The ability to print out **stock item count sheets**, to make stocktaking easier. Then you can key in your physical stock count figures, and have the system produce a **printed stocktake analysis** showing all discrepancies. These are again exclusive Dick Smith SCAP features!

STOCK CONTROL & PRICING SYSTEM

01/01/81

OPTIONS:

- | | |
|-------------------------|------------------------|
| A. NEW ITEM ENTRY | B. DISPLAY/UPDATE |
| C. ENTER SALES DOCKETS | D. POST SALES DOCKETS |
| E. ENTER GOODS RECEIVED | F. ENTER ORDERS PLACED |
| G. STOCK STATUS SUMMARY | H. PRINTED REPORTS |
| I. BACKUP DATA DISK | e. END OF PROGRAM |

SELECT OPTION -->

Samples of SCAP's printed reports

ACME DISTRIBUTORS PTY LTD STOCK STATUS REPORT 08/12/80

Item Number	A D	Sufl Description	Min Bal	On Hand	On Order	Loc	Unit Cost	Sold Month	Sold YTD	NMO
A 0108	N	4646 HI FI STAND 2 SHELF	12	8	0	S4	37.00	22	22	-M-
A 4050	A	8090 MINI CASSETTE RECORDER	15	0	30	S2	33.75	10	10	NMO
B 1577		6890 SYSTEM 80 TECHN. MANUAL	100	87	500	S1	7.35	0	0	-MO

ACME DISTRIBUTORS PTY LTD PRICE LIST 08/12/80

Item Number	A D	Description	T X	Selling Price	Bulk Price	On Hand	Cost Price	GP%	Sufl
A 0108	N	HI FI STAND 2 SHELF	B	49.50	45.00	8	37.00	14.0	4646
A 4050	A	MINI CASSETTE RECORDER	A	45.00	41.10	0	33.75	4.4	8090
B 1577		SYSTEM 80 TECHN. MANUAL	D	9.95	8.75	87	7.35	26.1	6890

ACME DISTRIBUTORS PTY LTD STOCK COUNT SHEET

Item Number	A D	Description	Loc	Stock Count	On Hand
A 0108	N	HI FI STAND 2 SHELF	S4	.....	8
A 4050	A	MINI CASSETTE RECORDER	S2	.....	0
B 1577		SYSTEM 80 TECHN. MANUAL	S1	.....	87
B 2325		AUSTRALIAN CB RAD. H'BOOK	S3	.....	197
B 4525		BOOK - GOLD FINDER NOLAN	S1	.....	15
C 3832	D	CASSETTE CLEANER DEMAG	S2	.....	12
D 1409	N	MARINE RADIO MIDLAND 120	S1	.....	3
D 1450	N	CB RADIO 18' CHANNEL	S1	.....	14
D 4116	D	YAESU ANTENNA 15M	S1	.....	20
H 2201		DIECAST ALUMINIUM BOX	S2	.....	29
H 2751	N	ZIPPY BOX 150X90X50	S3	.....	55
P 5590		EXTENSION CORD - 3M	S2	.....	-4
P 5610		POWER PAK - 4 SWITCH 240V	S3	.....	39
S 0100		3MM X 25MM RND HD SCREW	S7	.....	870
T 1820		SOLDERING IRON 12WATTS	S2	.....	41
T 3630	N	WIRE STRIPPER	S1	.....	68
T 4670		40 PCE SOCKET SET	S2	.....	12
X 1044	N	WATCH DIGITAL ALARM D.S.	S3	.....	45
X 1130	N	DOOR CHIME - 24 TUNE	S3	.....	22
X 3255		DOT MATRIX PRINTER 125CPS	S0	.....	37
X 4010	N	SYS-80 EXPANSION UNIT	S0	.....	165

ITEMS LISTED : 21
 COST VALUE OF LISTED ITEMS : \$101,263.70
 RETAIL VALUE OF LISTED ITEMS : \$127,450.05

END OF LISTING

minimum hardware configuration

In order to run SCAP on your System-80 computer and get the full benefit of its features, you will need at least the following hardware items:

1 x System-80 computer, video monitor and expansion unit, with total of 32K of RAM memory.

2 x 40-track floppy disk drives with daisy-chain cable and power supply.

1 x 132-column printer with cable.

Easy Expansion

SCAP has been designed specifically to make it easy for either you, or the software programmer of your choice to extend its capabilities, if you wish, as your business grows.

The SCAP program is written in easily-understood BASIC language, and a full listing is supplied to you when you buy it. This makes modification and expansion quite straightforward.

And the biggest feature of all is that you get all of these powerful features for a tiny fraction of the price you'd have to pay for such a system before SCAP came along!

How SCAP compares with the Tandy system

Feature or performance parameter	SCAP	Tandy
Maximum number of stock items	1200	1000
Customise with your own company name?	YES	NO
Maximum sorting time (approximately)	7min	20min
Does it provide a Sales Tax option?	YES	NO
No. of Sales Dockets before posting	1200	1000
Fully itemised S. Docket posting report?	YES	NO
Does it provide for ADN status codes?	YES	NO
Provide automatic NMO status flags?	YES	NO
Maximum Quantity On Hand figure	999,999	32,767
Security Password	Optional	Mandatory
Secret "key" to inspect/change password?	YES	NO
Does it automatically enter zero cents in price?	YES	NO
Length of Item description field (chars)	25	19
Supplier or Vendor field length(chars)	4	6
Item Location field length(chars)	2	10
Number of price fields available	3	2
MTD/YTD Sales figures in screen summary?	YES	NO
All main reports selectable by prefix?	YES	NO
Does it print separate Price Lists?	YES	NO
Does it print stock counting sheets?	YES	NO
Will it perform stocktake analysis?	YES	NO
Ability to make backup disks	Inbuilt	(Via Dos)

And finally, the big question: what do you pay for all this?

Dick Smith's Stock Control and Pricing system (SCAP) comes to you on two 5-1/4in floppy disks (Program disk and Sample Data disk), together with a very comprehensive and highly readable User Manual.

NOTE: The computer hardware required in order to run SCAP, as listed overleaf, consists of an expanded System-80 computer with twin floppy disks and printer. At current prices this hardware will cost you \$3362.00, including tax but not including expendables like paper, blank floppy disks for making safety or "backup" copies, etc.

Complete Software Package for ONLY \$275⁰⁰

DICK SMITH Electronics



SHOPS OPEN 9AM to 5.30PM (Saturday: 9am till 12 noon) BRISBANE: Half hour earlier. ANY TERMS OFFERED ARE TO APPROVED APPLICANTS ONLY



NSW 145 Parramatta Rd
T55 Terrace Level
613 Princes Hwy
552 Oxford St
818 George St
531 Pittwater Rd
147 Hume Hwy
162 Pacific Hwy
396 Lane Cove Rd
30 Grose St
6 Bridge St
125 York St
173 Maitland Rd
263 Keira St
Tamworth Acde & Kable Ave.
96 Gladstone St

AUBURN 648 0558
BANKSTOWN SQ. 707 4888
BLAKEHURST 546 7744
BONDI JUNC. 387 1444
BROADWAY 211 3777
BROOKVALE 93 0441
CHULLORA 642 8922
GORE HILL 439 5311
NORTH RYDE 888 3200
PARRAMATTA 683 1133
SYDNEY 27 5051
SYDNEY 290 3377
TIGHE HILL 61 1896
WOLLONGONG 28 3800
TAMWORTH 66 1981
TAMWORTH 88 4044

VIC 399 Lonsdale St
260 Sydney Rd
656 Bridge Rd
Springvale & Dandenong Rds
205 Melbourne Rd
Ross Smith Ave & Nepean Hwy
QLD 93 Adelaide St
166 Logan Rd
842 Gympie Rd
SA 60 Wright St
435 Main North Rd
Main South & Flagstaff Rds
WA 414 William St
Wharf St & Albany Hwy
TAS 25 Barrack St

MELBOURNE 67 9834
COBURG 383 4455
RICHMOND 428 1614
SPRINGVALE 547 0522
GEELONG 78 6363
FRANKSTON 783 9144
BRISBANE 229 9377
BURANDA 391 6233
CHERMSIDE 59 6255
ADELAIDE 212 1962
ENFIELD 260 6088
DARLINGTON 298 8977
PERTH 328 8944
CANNINGTON 451 8666
HOBART 31 0800